

April 27,2007

Dr. Jeffrey Taylor, Executive Director Michigan Public Health Institute Central Administration 2436 Woodlake Circle Drive, Suite 300 Okemos, MI 48864

Dear Dr. Taylor:

I am writing to convey the full support of the Michigan Osteopathic Association for the State of Michigan's application for a Federal Communications Commission pilot project to expand state and regional broadband networks and services in rural underserved areas of Michigan.

The Michigan Osteopathic Association represents 6,700 osteopathic physicians (D.O.s) who practice the philosophy of disease prevention and healthy lifestyles in different medical specialties, from primary care to surgery. The Michigan Osteopathic Association plays a vital role in influencing health legislation and improving the quality of care in the state of Michigan. Medicaid funding, access to care and patient safety are just a few of the diverse issues we monitor.

As the state of Michigan continues to place a priority on using information technology to drive quality improvements and efficiency in Michigan's health care system, this project will help to further Governor Granholm's goal of extending health information technology to every health care:

Health care practitioners in rural areas often have limited access to many valuable resources. The foremost goal of the FCC. through this grant. is to fund the improvement of healthcare for all Michiganders by bringing broadband intermet access to the public hospitals and primary care clinics serving critical populations. Improving broadband access will help to improve quality of care and potentially lower healthcare costs.

We are excited about the leadership role that the State of Michigan is taking in Health Information Exchange and are committed to supporting and participating in the collaborative efforts of MDCH and MDIT to further the overall goal of improved healthcare in Michigan.

Sincerely,

Dennis Paradis
Executive Director



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Sincerely,

inis Paradis
Executive Director

Appendix 3
Resumes and CVs

Appendix 3 - Resumes and CVs

Jeffrey Allison

SUMMARY OF RELEVANT EXPERIENCE:

- 10 years **d** Information Systems Project Management including project methodology and reporting structure and forms as outlined in the proposal including:
 - Project plan development
 - Develop project structure and reporting methodologies
 - Coordinate and provide structure and support for the Executive Steering Committee.
 - Schedule and run project team meetings and work groups.
 - Development of and update The Project Charter
 - Provide reporting on resource utilization and expenses.
 - Monitor Staff availability and asses the impact on the project
 - Assist in contract negations and language for products and services to support the project
- 12 years of non-systems Project Management
 - Hospital Revenue Cycle re-engineering
 - Product line development
 - Service Acquisition
 - Certificate of Need Requests
 - Streamlining of claims processing
 - Outreach and Education Activities
- 20 years of Healthcare Experience In addition to the above project management activities I have worked on numerous project involving Michigan Medicaid billing and edibility projects that include:
 - Development of Computerized billing platforms
 - Electronic Claims submission facility and professional to MSA
 - Electronic Remittance processing
 - Provider claims clean-up
 - Michigan Medicaid application preparation
 - Cost Report Appeals
 - Special project work for providers working with management at MSA
 - Sparrow HIPAA steering committee

EDUCATION:

- BA, Accounting/Business Administration, Alma College, 1983
- MHA, Healthcare Administration, Kennedy-Western University, 1988

EXPERIENCE:

Engagement Manager Michigan Public Health Institute – Okemos MI

January 2002 - Present

Jeff Weihl, 517-324-8325

Engagement Manager, MDCH

- Relationship management with the groups major clients
- Business Development with annual revenue of \$3.5 to \$9 million in new revenue in each of the last four fiscal years for a total of \$30.2 million
- Meeting facilitation

Major Project 2005 - Present

Significant Project work 2005 to present

- Situational risk control and containment
- Launch of the MIRx Pharmacy Assistance Program
- Medicare Part D transition effort
- DDI of a Medicaid Eligibility system with Blue Cross Blue Shield of Michigan supporting 1.5 million transactions per month.
- RFP and Advance Planning Document to CMS writing for replacement Medicaid Management Information System.(CHAMPS)
- Medicaid Transformation Grant submission for state of Michigan
- Michigan Health Information Network Project
- Worked with State Agencies to develop vendor contracts for IS systems
- Helped launch HHS eligibility system for the State of Michigan(BRIDGES)
- Acquired and implemented a Learning Management System (LMS) and relaunched 15 on-line courses for MDCH when their vendor dropped support of the product line.
- Performed Strategic IT plan for MDCH
- Written multiple RFP's for the acquisition of professional services and systems for MDCH
- System security risk assessments

HIPAA Implementation 2002-2004

Served **as** the overall project manager for this engagement coordinating all of the various project tasks and sub projects and contractors making up the team, single point of contact for the State

- Relationship management with the groups major client and contractors
- Coordinated the work of five firm consortiums

- Oversight of 12 project managers, and 35 analyst
- Multi year multi million dollar project
- Operational Improvements
- HIPAA Privacy and Security work
- HIPAA Transaction Work
- Development of HIPAA compliant systems
- Project plan development for timeline, staffing and budgets.
- Assist management with filing of required report to the federal government.
- Coordinate outreach and education efforts with other major payers in the state.

Management Consultant Superior Consultant - Southfield MI

rch 2001 -

2001

Project Manager, Lawson HR Payroll Assessment and Gap Analysis

Scott Wallace, 937-266-0153

Performed several Lawson Pre-Implementation readiness assessments for an Human Resource Payroll Suite

- Project Management
- Payroll assessment
- Gap Analysis
- Lawson best practices
- Interface Maps
- Documented an understanding of current and desired future business states.
- Project plan development for timeline, staffing and budgets.

Applications/Project Director

Sparrow Health System - Lansing, MI

December 1996 - March 2001

Project Director Lawson Financial Systems

Robert Glaser, CIO

Project Director for the Implemented and ongoing support and training and upgrades for the following Lawson Financial Systems for Y2K compliance:

- o Financial Suite 7.0.8
- o Human Resource Payroll Suite 7.1.2
- o Materials Management Suite 7.0.8
- o Oracle 8i
- o HP UNIX 10.x/11.x

Used a three tier reporting structure, first tier was the project Team meetings. The second tier was the director of the effected areas which formed the steering committee. The third tier was the executive steering committee. The detail of the reporting ranged from a 14,000-line project plan, to a dashboard report for the executives.

Director of Applications, STAR Patient Care/Accounting Systems

Robert Glaser, CIO

Oversight of the Implementation of the HBOC STAR system, and the merger of the two hospitals onto one common platform for merger and Y2K issues.

- o Patient Accounting
- o Patient Order Entry

Michigan Public Health Institute
Pilot Program for Enhanced Access to Advanced Telecommunications and Information Services
May 2007

- o Pharmacy
- Radiology
- o ADT

RELEVANT TRAINING AND CERTIFICATION:

PMI and Microsoft Project Management Methodology Training, American College of Healthcare Executives -Certified Healthcare Executive, Microsoft Project Training.

George G. Boersma

Summary of Relevant Experience Senior Information Technology/Business Executive

- Extensive and diversified senior manager experienced in banking, commercial real estate and state government.
- Verifiable track record in developing and implementing new programs to promote and change the strategic direction of an organization.
- Successful at managing large technical and non-technical organizations and projects.
- Received national recognition for technical achievements at the State of Michigan.

Education

B.S. Calvin College - Grand Rapids, Michigan Xerox Professional Selling Skills Dale Carnegie Public Speaking Crosby Quality College

State of Michigan

1994 to Present

State Purchasing Director

Re-engineered the purchasing process by implementing procurement cards and a quick purchase program within State government. These new programs enhanced end users ability to receive products and services when needed and reduced the cost to process a purchasing transaction.

Negotiated multi-million dollar contracts for purchase of equipment, data processing and other services

Coordinated the analysis, research, and implementation of a Just-In-Time office supply contract which improved service and saved the State \$1.5 million annually.

Chief Information Officer

Consolidated seven data centers and multiple telecom networks within the State, resulting in over \$80 million annual savings, in addition to updating technology and services.

Developed and coordinated the implementation of a statewide program for Year 2000. Estimates to complete this project exceeded one million hours and a budget of \$55 million. The project was delivered on time and within budget. This project received the "Best Practice" award from PC Magazine and Managers Technology Forum.

Initiated the concept of e-Michigan (Michigan.gov) and was effective in obtaining Governor approval as well as Budget approval of \$23 million. Implementation of this strategy included the Governor creating a two year office called e-Michigan.

Improved the State of Michigan rating for Information Technology to an **A** - in the 2001 <u>Governing Magazine's</u> biennial grading **\sigma** the states initiative.

One of only five states maintaining top tier IT management performance in the Center for Digital

Government Digital States Awards from 1997 through 2001.

Director Office of Technology Partnerships

Created the Office of Technology Partnerships to foster technological collaborations and partnerships with local governments, schools K-12, higher education institutions, non-profit businesses and vendors to improve education, healthcare, economic development and homeland security in Michigan.

Martin Commercial Properties

1989 to 1994

Director Property Management

Responsible for the property management and leasing of a real estate portfolio consisting of 41 projects, 3 million square feet and 550 tenants.

Analyzed, recommended and successfully installed new computer hardware and software which automated the tenant billing, property financials and reporting of the property management division.

Michigan National Corporation

1968 to 1989

Director Corporate Purchasing

Directed the implementation of an automated system for the Procurement, Ordering and Warehouse operations. As a result of this implementation, division was able to double sales volume without increasing personnel expense.

Director Credit Card Operations

Directed the conversion of the Credit Card Division from in-house data processing to a third party. The conversion took six months of preparation in the following major areas: train 200 people, purchase new terminals, modify policies and procedures to conform to new programs, and communicate changes to one million customers.

Contracted a benchmark cost and operation analysis of the Credit Card Operations Division by a third party consultant. They concluded our Division was one of the most efficient and effective credit card operations in the country.

Developed and implemented the strategy to install credit card authorization terminals in retail locations versus having the merchants place a voice call for a credit card authorization. This strategy reduced retailer and bank costs, putting Michigan National Bank at a competitive advantage in industry.

One of five individuals who negotiated the sale of a \$2 billion credit card portfolio to Chase Manhattan Bank.

Professional and Community Affiliations

Member, Western Michigan University Advisory Council Board member Michigan Association Government Computer Users Chairman, NASCIO Economic Development Committee Received NASCIO Outstanding Service Award 1st Vice President NASCIO
Board member National Electronic Commerce Coordination Council
Board member NASCIO
Oakland University President's Technology Advisory Board
National Association of State Purchasing Officers
Trustee, Greater Lansing Catholic Education Foundation
Visa USA Operations Board
Frequent speaker at conferences and local organizational event
Top 25 Doers, Dreamers and Drivers in 2006 –Government Tech. Magazine

Elizabeth A. Nagel

SUMMARY OF RELEVANT EXPERIENCE:

- extensive experience in Public Communications for the State Director, Cabinet-level Directors, and the Governor's Office
- knowledge of data collection, including management of respondent and researcher interaction
- experience with data base management and statistical analysis using SPSS statistical software.

EDUCATION:

BA: Telecommunications, Michigan State University, East Lansing MI, May 2002

MA: Telecommunication, Michigan State University, East Lansing MI May 2004

EXPERIENCE:

Assistant to the Director Michigan Department of Community Health

January 2006 - Current

Assistant to the Director

Assist and advises the Director of the Department in all areas of responsibility, implements special projects for the Director of the Department including researching policies, drafting correspondence, preparing reports, and serving as the chief speechwriter, serves as liaison with other agencies, organizations and employees in order to coordinate and communicate departmental initiatives. Supports the Director of the Department with compiling materials relevant to meeting topics and prepares briefing materials, conducts follow-up and recommends communication strategies

Public Relations Liaison Michigan Department of Community Health

November 2003 – January 2006

Public Relations Liaison

Appointed by Governor Jennifer M. Granholm to proactively pursue communication strategies to increase public awareness at one of Michigan's largest state departments, served as chief speechwriter for the Director of the Department Functioned as a spokesperson as needed for all Department-wide media inquiries and emergencies, which includes responding to statewide and national members of the press, planed and implement proactive media campaigns and strategies on health and safety to raise public awareness, and design materials to explain complex issues to general public. Authored press releases, educational materials, correspondence, executive briefings and memos for the MDCH Director and other Cabinet-level Directors and the Governor's.

Station Manager WDBM – 89FM

May 2002 – November 2003

Station Manager

Served as station manager for the country's largest student-run radio station with a staffofmore than 100 students and a university faculty radio board. Managed daily operations, regulation compliance, human resources and served as a 365 days a year, 24-hour on-call point person for situations and emergencies. Organized and implemented a plan that earned The Michigan Association of Broadcasters College Station of the Year award two years in a row – 2003 & 2004

Graduate Research Assistantship MSU Dept. of Telecommunication

August 2002 - November 2003

Graduate Research Assistantship

Managed three on-going projects focused on the utilization of Telehealth and Telehome health in rural Michigan that included over 3,000 human subjects. Built a system for data collection, controlling all respondent and researcher interaction as well as data base management and statistical analysis using SPSS statistical software. In charge of journal writing, reporting, presentation preparation, presenting, conference paper preparation, weekly meetings and University Human Subjects procedures.

Intern – Communications Division Office of Governor Jennifer M. Granholm. Lansina MIJune 2003 – November 2003

Intern

Participated in policy meetings, press conferences and staff strategy sessions, drafted press releases, talking points, letters and internal reports and memos. Closely shadowed the Governor's Press Secretaries, Speech Writers and Communications Director on daily activities and special events

Jeffrey Alan Shaw

SUMMARY OF RELEVANT EXPERIENCE:

- Project management, including product research, budgeting, request for proposals (RFP) writing, hid coordination and contract negotiation
- Instructional and interpersonal communication skills and the ability to communicate complex technical information to all levels of users
- Employee supervision as well as departmental management; completed Michigan State University's Foundations of Effective Leadership (December 2005)
- Computer hardware, software, network and audio/visual installation & troubleshooting
- Novell, Linux, Apache, Microsoft server operating systems
- Windows, Unix, Linux and Macintosh computer operating systems
- Microsoft Office products including Visio and Project
- Symantec/Norton products including Ghost
- Network hardware, including wireless LAN, switches, routers, management and security devices
- Web and multimedia development including Macromedia and Adobe products
- Complex web design and integration, including programs such as Blackboard

EDUCATION:

Bachelor of Arts in Telecommunication, information Technology Management August 2001 Michigan State University, East Lansing **MI**

EXPERIENCE:

Project Manager – *Interactive* Solutions Group Michigan Public Health Institute, Okemos, MI

April 2007 - Present

Manage various projects that help healthcare organizations and public-sector agencies operate more efficiently and effectively by redesigning business processes and automating information exchange.

Head of Faculty Technology Services
Michigan State University, East Lansing, MI

July 2001 - April 2007

Managed the day-to-day operations of the Technology Services Department, including supervising full-time union staff and student assistants, and coordinated college-wide technology projects. Developed and presented the technology department operating budgets and performed other administrative duties. Researched and developed solutions for all of the technology needs for the Law College including college-wide technology infrastructure. Coordinated help desk operations and staffing. Responsible for evaluating and implementing new technology for the college including the complete network redesign and two network security projects. Developed the instructional technology program for the Law College from the ground up. Provided extensive one-on-one and group training to assist the faculty and staff in effectively using technology. Managed video conferencing, e-leaming and instructional technology needs for the college.

Multimedia *Developer/Coordinator* – College of Law Michigan State University, East Lansing, MI

February 2000 - June 2001

Designed and developed numerous college web projects using HTML, Flash and RealMedia. Consulted with faculty members to develop and run the college's first interactive streaming audio web class. Other work included a virtual tour of the college, an interactive career planning site, and department web sites

Technology Consultant (Volunteer) Development Center, Inc Detroit MI

March 1999 - Present

Assisted community metal heath agency with technology needs ranging from network design and security to PC setup. Advised on technology issues involved in moving from paper to electronic records, assisted with network and server infrastructure changes to complete the switch. Familiar with HIPPA compliance **issues** and solutions.

Presentations

Numerous national and regional presentations including the Center for Computer-Assisted Legal Instruction (CALI), U.S. Federal Sixth Circuit Court of Appeals and Federal District Courts of Michigan. Co-taught Courtroom Technology & Evidence Lab at MSU College of Law for three years.

Pamela S. Whitten

SUMMARY OF RELEVANT EXPERIENCE:

EDUCATION:

- Ph.D. 1996 University of Kansas, Department of Communication Studies
 Major Areas of Study: Organizational Communication, Health Communication. Specific Areas of
 Research: New technology and communication; Technology in health care organizations; Diffusion of
 innovations; Telemedicine Dissertation: Transcending the technology of telemedicine: A case study of
 telemedicine in North Carolina
- Dissertation: Transcending the technology of felemedicine: A case study ← felemedicine in North Carolina
- M.A. 1986 University of Kentucky, Department of Communication Major Area of Study: Organizational Communication
- B.S.M. 1985 **Tulane University, School of Business, Magna Cum Laude** Beta Gamma Sigma and Alpha Lambda Delta Honor Societies

University Appointments

2006-ongoing
2006-2007
2005-2006
2005
2005-Present
2001- 2005
1998 - 2001

Research Fellow, College of Human Medicine, Institute of Healthcare Studies Michigan State University, East Lansing MI	1998 – present
Assistant Professor, Department of Family Medicine	1996- 1998
University of Kansas Medical Center	1770 1770
Courtesy Faculty, Communication Studies	1996- 1998
University of Kansas	
Instructor, Department of Family Medicine	1995
University of Kansas Medical Center	1,7,5
Teaching Assistant,	1993-95
University of Kansas	
T	1002
Lecturer Clayton State College	1993
Sing Since Conege	
Lecturer	1993
Gordon College, Barnesville, Georgia	
Instructor	1988
University of Maryland, Frankfurt, West Germany Campus	
Instructor	1986
University of Louisville	-
Teaching Assistant	1985-86
University of Kentucky	

ADMINISTRATIVE EXPERIENCE

Director, Information Technology Services and Research (ITSR), Assistant Professor, Department of Family Medicine University of Kansas Medical Center, Kansas City, Kansas

1995 - 1998

Responsibilities included:

• Developing and implementing organizational infrastructure for telemedicine and e-health as well as other emerging information and communications technologies related to supporting medical practice throughout Kansas.

- Determining short- and long-term strategic goals for ITSR department and implementing means for operationalizing and measuring success of meeting goals.
- Developing and evaluating effective communication linkages and **support** systems for primary care practices throughout Kansas.
- Researching, creating, and administering procedures for efficient day-today operations for this program.
- Developing and supervising coordination of training programs related to telemedicine and other information technologies originating from this program.
- Acting as and supervising liaison relationships with rural facilities throughout Kansas.
- Γενερατινγ and supervising academic research projects.

External Communications Manager Southern Regional Medical Center Riverdale, Georgia 1990-1992

Responsibilities included:

- Developing and implementing strategic communication programs to build support for the hospital among the southside Atlanta business community.
- Developing proactive media relations program to effectively communicate hospital messages and agendas **to** key audiences.
- Bolstering existing and creating new communication channels to maximize two-way flow of communication with public at large.
- Determining external communication strategic goals and developing appropriate marketing programs to meet goals (e.g., physician recruitment, increasing female market share).

Under contract from U.S. Department of Defense Internal Communications Manager,

Marchanta National Book & Trust Co. Fronkfurt

1988- 1990

Merchants National Bank & Trust Co. Frankfurt, West Germany

Responsibilities included:

- • Defining objectives and responsibilities of this newly created position.
- Conducting initial evaluative research to gage outstanding organizational communication issues and problems.
- Developing and implementing organizational strategic plans to facilitate and maximize effective communication within and between organizational headquarters and 75 +branches throughout Germany, Holland, and Greece

Courses Taught

Communication and Emerging Technologies (Purdue University)

Communication Theory (University of Kansas and University of Maryland)

Managerial Communication (Clayton State College and Gordon College)
Organizational Communication (University of Kansas and University of Maryland)

Public Speaking (University of Kansas, Clayton State College, Gordon College, University of

Maryland, University of Louisville, University of Kentucky and Michigan State University)

Telecommunication: Theory & Research (Michigan State University)

Information Technology and Telecommunication (Helsinki School of Economics) Introduction to Telecommunication Technology (Michigan State University) Telecommunication: Media and Technology (Michigan State University) Telemedicine: Technology and Healthcare (University of Kansas, Michigan State University, Purdue University)

Telecommunications Policy in Europe (Michigan State University) Telecommunication Management (Michigan State University)

Freshman Seminar: Impacts of Technology on Country (Michigan State University)

Teleconferencing and CSCW (Michigan State University)

Presentation Skills (Michigan State University)

Health and Technology (Michigan State University)

Appendix 4 - MiHIN - Conduit to Care





Michigan Health Information Network

Conduit to Care: Michigan's e-Health Initiative

October 2006

With support and assistance by the Michigan Department of Community Health and the Michigan Department of Information Technology





ACKNOWLEDGEMENTS

The Michigan Health Information Exchange (MiHIN) Conduit to Care project is proud to present this report to Governor Jennifer M. Granholm. The MiHIN Conduit to Care project thanks the Governor for this opportunity to build a plan that will improve the quality, safety and efficiency of health care delivery by accelerating adoption and use of health information technology and health information exchange. To successfully accomplish this major advance in the state's health care system requires a collaborative approach, from all stakeholders involved, including consumers, providers, payers, employers, policy makers, and the public whose health is at stake. The Conduit to Cafe is the product of a "180 day" partnership of a diverse set of Michigan's health care and business stakeholders. The MiHIN Conduit to Care project has been greatly enhanced by the many different voices and disparate viewpoints of over 200 Michigan stakeholders. The time, energy and expertise that each individual and organization contributed to this project should not be underestimated.

As the leaders of this project, we would like to extend our sincere thanks to everyone who contributed to this immense effort. Special thanks are warranted to the sponsors of the MiHIN Conduit to Care project – Michigan State University, Central Michigan University, Michigan State Medical Society, and the Michigan Health and Hospital Association. Further, we are grateful for the assistance and guidance from the Michigan Public Health Institute and the eHealth Initiative. Their knowledge, assistance, dedication, and teamwork were essential to the successful completion of this report.

This report is a starting point as there are significant tasks ahead of us to make our vision a reality. To delineate these tasks better the report has been structured as a consolidation of findings from all groups, not a listing of reports by each workgroup. Michigan has the potential to make significant progress in the widespread adoption of health information technology and the implementation of health information exchange. This report offers recommendations for Michigan to realize the benefits of health care information exchange.

<insert e-sig>

Janet Olszewski Director Michigan Department of Community Health

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Teri Takai Chief Information Officer State of Michigan Department of Information Technology

Table of Contents

Ι.	EXECUTIVE SUMMARY
II.	Introduction
III.	STATE OF HEALTH INFORMATION EXCHANGE IN MICHIGAN
	Health Information Technology and Health Information Exchange
	Current State - Michigan HIT and HIE Activity
	Future State – Michigan HIE
	Health Care Industry Laws and Regulations Impacting Health Information Organizations
IV.	MiHIN CONDUIT TO CARE GUIDING PRINCIPLES
V.	CONDUIT TO CARE RECOMMENDATIONS
	Evolution of the Electronic Patient Health Record
	Phase A: Making the Patient's Data Available
	Phase B: Aggregating Each Patient's Data for Care, Quality and Patient Safety
	Phase C: Empowering Michigan Citizens
	Role of State of Michigan Government
VI.	CLOSING
VII	. Appendices
	Appendix A: Participants & Workgroup Chairs
	Appendix B: MiHIN Conduit to Care Workgroup Descriptions
	Appendix C: Michigan's Uniqueness
	Appendix D: HIT Projects in Michigan
	Appendix E: Regional Interview Summary
	Appendix F: Overview of Michigan's Legal Framework for Health Data Release / Sharing
	Appendix G: Security Standards Matrix

Appendix H: Technology Overview	113
Appendix I: MiHIN Resource Center Workgroups	118
Appendix J: Medical Trading Area Analysis	121
Appendix K : Glossary	125